

## Message Text

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ACTION NEA-10

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-04 H-02 INR-07 L-03

NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06

ACDA-05 AID-05 OMB-01 TRSE-00 MC-02 /070 W

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R 221130Z SEP 75

FM AMEMBASSY ISLAMABAD

TO SECSTATE WASHDC 2111

C O N F I D E N T I A L SECTION 01 OF 02 ISLAMABAD 8770

FROM THE AMBASSADOR

E.O. 11652: GDS

TAGS: MASS, PK, US

SUBJ: GOP PROPOSAL TO SEND TECHNICAL LEVEL MILITARY TEAM TO US

1. SEVEN MONTHS AFTER THE ANNOUNCEMENT OF OUR NEW ARMS SALES POLICY ON THE SUBCONTINENT, THE GOP IS MAKING PROGRESS IN BEGINNING TO UNDERSTAND THE COMPLEXITIES OF A MILITARY SUPPLY RELATIONSHIP WITH THE UNITED STATES. P&A DATA IS ARRIVING AND IS BEING PASSED ON TO THE GOP IN ACCORDANCE WITH OUR POLICY. A MAJOR IMPEDIMENT TO THE SMOOTH ADMINISTRATIVE OPERATION OF OUR SUPPLY RELATIONSHIP HAS BEEN INTERNAL GOP MANAGEMENT PROCEDURES. THERE HAS BEEN A TEN-YEAR HIATUS IN OUR LETHAL MILITARY SUPPLY RELATIONSHIP AND ALTHOUGH THE GOP UNDERSTANDS OUR POLICY AND ACCEPTS ITS GUIDELINES, THERE ARE STILL PROBLEMS OF COORDINATION WHICH MUST BE OVERCOME.

2. THERE IS A STRONG DESIRE ON THE PART OF THE GOP TO MOVE MORE EXPEDITIOUSLY TOWARD RESOLVING SUPPLY DIFFICULTIES AND THEY FACE OBVIOUS FRUSTRATIONS. THIS BECAME ESPECIALLY EVIDENT DURING A RECENT CONVERSATION WITH AZIZ AHMED WHEN HE TOLD ME THAT THE PRIME MINISTER WANTS TO SEND A TECHNICAL TEAM TO THE STATES TO DISCUSS

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MILITARY SUPPLY PROGRAMS AND TO THEREBY CUT OUT SOME

OF THE BUREAUCRATIC RED TAPE THAT HAS TENDED TO HELD UP ACTION ON PROGRAMS THAT BOTH SIDES AGREE CAN BE UNDERTAKEN.

3. IRECOMMEND THAT THE DEPARTMENT SUPPORT THE PROPOSAL THAT DOD RECEIVE A TECHNICAL LEVEL TEAM FROM THE PAKISTANI MILITARY. THERE ARE SEVERAL ADVANTAGES TO OUR AGREEING TO THE VISIT AND THE TIME IS PROPITIOUS FOR SUCH A TEAM TO DISCUSS THEIR CONCERNS WITH THEIR COUNTERPARTS AT DOD. WE HAVE HAD INFORMAL DISCUSSIONS WITH THE GOP CONCERNING THE TEAM AND ITS POSSIBLE MANDATE. WE HAVE EMPHASIZED THAT WE WOULD CONSIDER THE TEAM A TECHNICAL, NOT A POLICY LEVEL ONE; THAT ITS AIM SHOULD BE TO DISCUSS WITH ITS COUNTERPARTS IN DOD HOW TO IMPROVE SUPPLY PROCEDURES AND THE RELATIVE DESIRABILITY OF VARIOUS WAYS TO STRUCTURE AND IMPLEMENT SALES PROGRAMS THAT HAVE ALREADY BEEN APPROVED AT THE POLICY LEVEL. FROM MY DISCUSSION WITH AZIZ AHMED, IT SEEMS EVIDENT THAT THESE ARE THE LINES HE AND THE PRIME MINISTER HAVE BEEN THINKING ALONG IN ANY CASE.

4. WE APPRECIATE THE EFFORTS BEING MADE BY BOTH STATE AND DOD AND KNOW THAT PROGRESS IS BEING MADE ON PROCESSING SALES REQUESTS FROM THE GOP. THE PAKS STILL DO NOT FULLY UNDERSTAND OUR SYSTEM, HOWEVER. BY GIVING TECHNICAL LEVEL EXPERTS IN THE GOP MILITARY DIRECT EXPOSURE TO OUR PRACTICES AND PROCEDURES, WE WILL BE ABLE IN THE FUTURE TO AVOID MANY OF THE CONFUSIONS THAT PRESENTLY HAMPER THE EFFICIENT IMPLEMENTATION OF OUR POLICY AND WHICH ARE A DIRECT RESULT OF THAT TEN YEAR HIATUS.

5. IF WASHINGTON AGREES TO RECEIVE THE TEAM, IMMEDIATE BENEFITS CAN ALSO ACCRUE DIRECTLY TO THE GOP. PAKISTAN NEEDS INCENTIVES TO IMPROVE ITS OWN INTERNAL DECISION-MAKING PROCESS ON THE QUESTION OF ARMS PROCUREMENT. THE GOP WILL REALIZE THAT FOR SUCH A TRIP TO BE SUCCESSFUL, THE TEAM MUST BE COMPETENT TO DISCUSS SPECIFIC ISSUES. SUCH COMPETENCE IS DEPENDENT ON THE PAKISTANI MILITARY STREAMLINING ITS OWN MANAGEMENT  
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PRACTICES. IT IS TO OUR OWN ADVANTAGE THAT GOP PROCEDURES ON MILITARY SUPPLY BE RATIONALIZED TO THE GREATEST EXTENT POSSIBLE.

6. FINALLY, BY AGREEING TO RECEIVE THE TEAM, OUR GENERAL RELATIONSHIP WITH THE GOP WILL BE OBVIOUSLY STRENGTHENED SINCE WE WILL BE FORTHCOMING IN ANSWERING A REASONABLE REQUEST MADE TO US BY THE PRIME MINISTER.

7. WE REALIZE THAT THE DEPARTMENT MUST KEEP IN MIND POSSIBLE INDIAN CONCERN IF THE TEAM'S VISIT TO THE STATES BECOMES PUBLIC KNOWLEDGE. HOWEVER, THE FACT THAT IT WILL BE A PURELY TECHNICAL TEAM WHICH IS NOT DISCUSSING ANY POLICY ISSUES -- MERELY HOW TO IMPLEMENT AN ALREADY AGREED UPON POLICY -- SHOULD HELP BLUNT ANY POSSIBLE CRITICISM. WE WOULD STRONGLY RECOMMEND THAT IF THE TEAM DOES VISIT THE STATES THAT IT NOT BE GIVEN ANY PUBLICITY. TO DO SO WOULD ONLY GIVE THE TEAM A PATINA OF IMPORTANCE THAT IT WILL, IN REALITY, NOT HAVE. IF IT BECAME KNOWN THE TEAM WAS IN THE STATES, WE SHOULD REPLY THAT IT WAS THERE ON A PURELY TECHNICAL MISSION IN THE CONTEXT OF OUR PUBLICLY-STATED MILITARY SUPPLY RELATIONSHIP.

8. ALTHOUGH THE PRIME MINISTER IS ANXIOUS TO HAVE THE TEAM LEAVE FOR THE STATES AS SOON AS POSSIBLE, THE DEFENSE SECRETARY HAS TOLD US THE GOP WILL NEED AT LEAST THREE WEEKS BEFORE THE TEAM WOULD BE PREPARED TO TRAVEL. WE ALSO REALIZE THAT IN ORDER FOR THE VISIT TO BE SUCCESSFUL, ADEQUATE PREPARATION MUST BE DONE AT OUR END AND IN WASHINGTON AS WELL. THEREFORE, WE RECOMMEND THAT A TWO WEEK PERIOD BEGINNING OCTOBER 20 BE CONSIDERED FOR THE VISIT. THIS WILL ALSO AVOID ANY POSSIBLE CONFLICT WITH THE CHAVAN VISIT.

9. IF WASHINGTON AGREES WITH THIS PROPOSAL, CONSIDERABLE GROUNDWORK FOR THE VISIT MUST BE DONE. WE WOULD SUGGEST THAT PROTOCOL WOULD BE HELD TO A MINIMUM, BUT CONSIDERABLE PREPARATION WOULD HAVE TO BE DONE ESPECIALLY ON ANY PARTICULAR PROGRAMS OR SYSTEMS THAT THE PAK DELEGATION WOULD WISH TO DISCUSS. THE GOP'S  
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TENTATIVE PLAN IS TO SEND A SMALL TECHNICAL TEAM

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ACTION NEA-10

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-04 H-02 INR-07 L-03

NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06

ACDA-05 AID-05 OMB-01 TRSE-00 MC-02 /070 W

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R 221130Z SEP 75

FM AMEMBASSY ISLAMABAD

TO SECSTATE WASHDC 2112

C O N F I D E N T I A L SECTION 02 OF 02 ISLAMABAD 8770

CONSISTING OF AN ARMY BRIGADIER, AF COLONEL AND NAVY CAPTAIN. THAT LEVEL WILL HAVE BOTH THE NECESSARY TECHNICAL EXPERTISE AND AN UNDERSTANDING OF EACH SERVICES GENERAL REQUIREMENTS. WE RECOMMEND THAT THE TEAM MEET WITH THE OFFICERS IN DOD MOST FAMILIAR WITH THEIR SPECIFIC CONCERNS, REGARDLESS OF RANK. THE PAKISTANIS ARE PREPARED TO DO THIS AS HAS BEEN THE PRACTICE HERE WHERE SUPPLY ISSUES ARE DISCUSSED, FOR EXAMPLE, WITH COLONELS IN ODRP. THE PAKISTANI MILITARY UNDERSTANDS AND SUPPORTS THE VIEW THAT WHAT IS NEEDED IS A DIALOGUE OF EXPERTS, NOT AN EQUATION OF RANK.

10. ALTHOUGH DOD WILL NATURALLY DECIDE WHOM THE TEAM SHOULD MEET, WE WOULD EXPECT THAT REPRESENTATIVES FROM DSAA, THE ARMY MATERIAL COMMAND, ECOM, ARMAMENT COMMAND AND TACOM WOULD BE INCLUDED. FINALLY, ALTHOUGH

IN OUR INFORMAL TALKS WE HAVE NOT YET PUT TOGETHER A COMPREHENSIVE LIST OF POSSIBLE DISCUSSION TOPICS, THE FOLLOWING ARE AREAS OF INTEREST TO THE GOP: AIM-9J MODIFICATION ON THE SIDEWINDER, PROGRAMMING FOR THE MARK-46 TORPEDO, AND P&A DATA ON SHIPS FOR THE NAVY. THIS IS ONLY A REPRESENTATIVE LIST SO DOD AND THE DEPARTMENT WILL KNOW THE INITIAL FOCUS OF GOP THINKING. AS PLANNING FOR THE VISIT PROGRESSES, ADDITIONAL TOPICS WILL BE INCLUDED. IF WE GET THE GO-AHEAD ON  
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THE PROPOSAL, I RECOMMEND THAT I HAVE ODRP GET DIRECTLY IN TOUCH WITH THE NECESSARY OFFICES IN DOD TO WORK OUT THE SPECIFICS OF THE VISIT. IT WOULD ALSO BE ADVISABLE FOR AN ODRP REP TO ACCOMPANY THE TEAM WHEN IT GOES TO THE US.  
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